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Introduction

ABOUT US
Saahas, with its headquarters at Bengaluru, has been actively involved in Solid Waste Management since 2001. Our commitment towards building Zero Waste Communities is unflinching. We are devoted to finding and implementing new solutions to the ever-growing problems related to the management of municipal solid waste. We work with several stakeholders like Govt, Corporates, waste generators, recyclers to help build zero waste communities.

VISION
Making India a leading Circular economy where nothing is waste.

MISSION
• Pilot innovative resource management programs.

• Collaborate closely with communities, administrators, businesses and law makers.

• Evolve next practices for adoption of Circular Economy

OUR OBJECTIVES
The key objectives of Saahas are:

• Maximize resource recovery through environmentally and economically sustainable programs

• Sensitize communities and bringing about behavioral change

• Implement strong monitoring and supervision processes for accurate impact measurement.

• Provide dignified job opportunities to people.
Overview and Milestones

The year 2018-19 saw an increased push by the Ministry of Housing & Urban Affairs and Ministry of Drinking Water & Sanitation to attain the Swachh Bharat Mission targets in both urban and rural areas. The environment sector, including Solid Waste Management also became a key focus area for CSR spending for companies. This has led to an increase in the number of new projects executed by Saahas in the financial year 2018-19. More importantly, the new projects were in completely new geographies where Saahas had no presence till the beginning of the financial year.

The sustainable waste management vertical was split into Urban and Rural verticals as we found that there was a need to focus specifically on rural areas to implement the best practices that we had learnt from our rural programs at Ballari and Hoskote districts at Karnataka. The Urban vertical was further strengthened by new projects in Mumbai, Chennai, Ghaziabad, NOIDA and Mysore. We initiated a new waste worker welfare and social inclusion project covering 4 cities.

The verticals under which we executed our programs are:

- Urban Waste Management Programs
- Rural Waste Management Programs
- Waste worker welfare & inclusion
- Sensitization and Behavioral Change
- Research & Advocacy

The highlight of the year 2018-19 was the fact that we could initiate projects that involved innovation as well as projects that catered to new types of beneficiaries like street vendors and public places such as markets and gardens. The first manned kiosk for accepting segregated waste was launched in Bangalore through our program Kasa Kiosk. This has met with immediate success with people regularly dropping waste and the Bangalore Municipality planning to replicate this in more wards. The Lalbagh project, at one of the largest Botanical gardens in Bangalore, specifically catered to addressing a floating population and trying to inculcate the behaviour of source segregation in the visitors. We also worked in the Gandhi Bazaar market, one of the oldest vegetable and flower markets in Bangalore, to set up regular segregated collection of the waste generated by the street vendors.
In the year 2018-19 we were able to expand our e-waste awareness and collection program to 10 more wards of Mahadevapura zone in Bangalore. Our first ward level intervention in Bangalore was launched this year in the Koramangala ward. Both these projects involved a high level of engagement with the active citizen groups of Whitefield and Koramangala.

Ward level waste management was also initiated in the town of Udupi in Karnataka. While rural areas of Udupi have been a pioneer in implementing successful solid waste resource management programs, the city was struggling to provide source segregated waste to the decentralized processing centres set up within the city. Through our program, we have been successful in meeting this objective and the path is now cleared for setting up of more decentralized processing centres.

Formalizing the informal sector and social inclusion of waste workers has been a need of the solid waste management eco-system for a long time. Our program GRIT addresses this problem by providing social inclusion and formalizing opportunities to waste workers in 4 cities of the country.

Some key statistics for the year 2018-19:

- Number of new projects: 12
- Existing programs stabilized: 8
- Number of new project locations: 8
- Total number of project locations: 12
- Number of villages in project coverage area: 27
- Number of Households covered: More than 50,000
- Waste handled per day:
  - Biodegradable waste: 24 Tonnes
  - Non-biodegradable waste: 7 Tonnes
- E-waste collected per month: 2 Tonnes
- People sensitised through campaigns & social media: Close to 4 Lakh
- Organisation strength: 161 full time employees
Projects Executed

The year 2018-19 saw the launch of 12 new projects across various geographies:

New urban initiatives:

- Let’s Segregate Koramangala, Bengaluru
- Litter free Lal bagh – Bengaluru
- Namma Gandhi Bazaar- Bengaluru
- Back2Earth, Mumbai
- Waste Management in Udupi
- bE-Responsible- Mahadevapura, Bengaluru
- Kasa Rasa 4, Bengaluru
- Waste Management set up in Vidyanagar Township, Torangallu

New rural initiatives:

- Maru Hariyalu Swachh Gaam, Bharuch, Gujarat
- No Open Waste Kumbalgarh, Kelwara, Rajasthan

Innovative ideas piloted:

- Kasa Kiosk, Bengaluru

Waste worker welfare & inclusion:

- GRIT – Green Recycling, Inclusive & Transparent – Chennai, Ghaziabad, Mysuru, NOIDA

Behavioural Change & Sensitization Programs:

- Cleanliness drives for Standard Chartered
- WED programs and other volunteer engagement activities for Corporates.
- Alag Karo citizen campaigns at Gurugram
Consultancy & Advocacy:

- Karnataka Rural Sanitation & LWM Policy, Strategy and Bye-laws
- Training for grassroot NGOs

Continuation of existing projects:

- bE - Responsible, Bengaluru
- Alag Karo, Gurugram
- Beyond the broom, Ballari
- Swachha Sundara Namma Bidara, Bidar
- Asha Kirana, Orohali
- Sunehra Kal, Chikkajala
- Swachha Sthala, Swachha Nala, Bengaluru

**23.65MT of wet waste and 7.12MT of dry waste handled per day**
Across 12 locations in 7 states
Covering more than 52,000 households
Reached out to more than 4 lakh people
Geographical Footprint

Project Locations & Offices

- Bangalore (Head Office)
- Gurgaon (Regional Office)
- Mumbai (Regional Office)
- Gujarat (Bharuch)
- Karnataka (Mysore, Ballari, Bidar, Udupi, Hoskote Taluk, Chikkajala)
- Rajasthan (Udaipur)
- Uttar Pradesh (Ghaziabad, Noida)
- Tamil Nadu (Chennai)
New initiatives in 2018-19
## URBAN WASTE MANAGEMENT

<table>
<thead>
<tr>
<th>Project</th>
<th>Location</th>
<th>Funding Partner</th>
<th>Month of Starting</th>
<th>Objectives</th>
<th>Activities &amp; Impact</th>
</tr>
</thead>
<tbody>
<tr>
<td>Litter free Lal Bagh</td>
<td>Bengaluru</td>
<td>Bosch</td>
<td>October 2018</td>
<td>To tackle the problem of littering and disposal of mixed waste in public places. Involves installation of pairs of bins to collect segregated waste and bringing about behavioural change.</td>
<td>100 sets of Wet and Dry waste bins were installed in Lalbagh. Messaging boards were put up about source segregation and fine for littering. A dry waste sorting shed was set up for sorting the dry waste collection and regular emptying of the bins in the park was ensured. The Flower Show during Jan 26th saw reduced littering and less waste due to plastic ban being effectively implemented. 4037KG of DRY WASTE WAS COLLECTED DURING THE 6 MONTHS OF OPERATION.</td>
</tr>
<tr>
<td>bE-Responsible, Mahadevapura</td>
<td>Bengaluru</td>
<td>Western Digital</td>
<td>April 2018</td>
<td>Extend the existing e-waste collection &amp; awareness program to Mahadevapura ward. Propagate awareness about the issue of e-waste and facilitate collection.</td>
<td>6 public drop boxes were placed and monthly collection from onboarded societies was started. Numerous public awareness campaigns were conducted. 4.1TONNES OF E-WASTE WAS COLLECTED AND 35 CAMPAIGNS WERE HELD.</td>
</tr>
<tr>
<td>Back2Earth</td>
<td>Mumbai</td>
<td>Credit Suisse</td>
<td>January 2019</td>
<td>Promotion of sustainable waste management through source segregation and on-site wet waste management in residential societies in Powai area of Mumbai.</td>
<td>The project execution team was recruited in Mumbai, draft proposal for pitching to residential societies was made and survey of residential societies in Powai was conducted.</td>
</tr>
<tr>
<td>Namma Gandhi Bazaar</td>
<td>Bengaluru</td>
<td>GIZ</td>
<td>MAY-DEC 2018</td>
<td>Working with street vendors in Gandhi Bazaar market of Basavanagudi to ensure segregation of market waste at source and its regular collection by BBMP.</td>
<td>Dry waste bags and wet waste storage bins were distributed to each street vendor. Regular awareness activities were carried out in the market area. Medical camp was organized for the vendors. Tie up was made with the BBMP collectors for picking up of the segregated waste from the market vendors. SOURCE SEGREGATION OF 20000KG OF WET WASTE AND 500KG OF DRY WASTE WAS ENABLED FROM 361 SHOPS.</td>
</tr>
</tbody>
</table>
### Waste Management in Udupi

**LOCATION:** Udupi  
**FUNDING PARTNER:** HDB Financial Services  
**MONTH OF STARTING:** November 2018  
**OBJECTIVES:** To work in 4 wards of Udupi city to ensure segregation of waste at source and ensure appropriate end destinations.  
**ACTIVITIES & IMPACT:** A team of 7 Supervisors and 1 Coordinator was hired locally and an office was set up. Survey and bag distribution were done in 2 of the 4 wards. Collaterals were developed and awareness activities carried out.  
**SEGREGATION OF 117 TONNES OF WASTE INTO WET, DRY AND REJECTS WAS ENABLED FROM 1059 HOUSEHOLDS**

### Let’s Segregate, Koramangala

**LOCATION:** Bengaluru  
**FUNDING PARTNER:** ThoughtWorks  
**DURATION:** January 2019  
**OBJECTIVES:** To ensure segregation of waste at source in the Koramangala ward. To work with all stakeholders to ensure accountability through community participation.  
**ACTIVITIES & IMPACT:** Of the 8 blocks in Koramangala, 5th and 6th blocks were covered in this year. The team worked closely with the active citizen of Koramangala and conducted various awareness events. The low-income colonies and slums where there was no waste collection were specifically targeted to ensure source segregation and collection by BBMP staff.  
**MORE THAN 2000 PEOPLE WERE REACHED OUT TO THROUGH DIRECT OUTREACH PROGRAMS**

### Kasa Rasa 4, R R Nagar

**LOCATION:** Bengaluru  
**FUNDING PARTNER:** GIZ  
**MONTH OF STARTING:** July 2018  
**OBJECTIVES:** Setting up of community waste processing centre to manage wet and dry waste. The project is supported by the Indian diaspora in Germany.  
**ACTIVITIES & IMPACT:** A waste audit of Block 6 of the Kottigepalya ward was conducted. Dry waste collection bags were distributed and segregated collection by BBMP was ensured. The MOU with BBMP was signed and construction activities for the Waste Management Unit were initiated.  
**700 HOUSEHOLDS WERE COVERED AND ABOUT 2600 PEOPLE WERE REACHED OUT TO.**

### Pilot for Waste Management in Vidyanagar Township

**LOCATION:** Torangallu  
**FUNDING PARTNER:** JSW  
**DURATION:** June-August 2018  
**OBJECTIVES:** Setting up public bins for segregated collection of waste in the Vidyanagar township of JSW, Torangallu plant. Providing awareness to households and implementing source segregation.  
**ACTIVITIES & IMPACT:** The program was piloted in 200 houses of the township. Training and awareness session for the volunteers from each block, maids and housekeeping staff of JSW were conducted. Survey was carried out with the help of school students. Customized awareness material was developed. Based on the pilot, a waste management plan was submitted to the JSW authorities.
RURAL WASTE MANAGEMENT

Maru Hariyalu Swachh Gaam

LOCATION: Bharuch Dist, Gujarat
FUNDING PARTNER: CLP India
MONTH OF STARTING: April 2018

OBJECTIVES: To establish waste management system in Kothi and Paguthan villages of Bharuch Dist. Train the Panchayat staff to run the operations and provide awareness to the households for source segregation of waste.

ACTIVITIES & IMPACT: The model implemented here involved Saahas doing IEC, capacity building and providing technical inputs while the Gram Panchayat provided the collection & processing staff. The infrastructure for waste management was provided through the project funds. During the year, required infrastructure was set up in both villages. Segregated collection and processing were initiated in Kothi village.

66TONNES OF WET WASTE AND 7TONNES OF DRY WASTE WERE PROCESSED FROM 650 HOUSEHOLDS

No Open Waste

LOCATION: Kumbalgarh, Rajasthan
FUNDING PARTNER: Interglobe
NGO PARTNER: Seva Mandir
MONTH OF STARTING: April 2018

OBJECTIVES: Setting up of a waste management system for the 2 km stretch of the primary road, running through the Kelwara village which lies within the Kumbalgarh tourism zone.

ACTIVITIES & IMPACT: In this project, Saahas worked with Seva Mandir which is an NGO which was already working in the village for other development related works. Saahas provided the technical expertise to implement waste management in the market area.

SURVEY AND WASTE AUDIT WERE DONE IN 2018-19 AND A WASTE MANAGEMENT PLAN WAS PREPARED.
### INNOVATIVE PROJECT IN 2018-19

**Kasa Kiosk, Wind Tunnel Road**

**LOCATION:** Bengaluru

**FUNDING PARTNER:** Omega Healthcare

**MONTH OF STARTING:** July 2018

**OBJECTIVES:** Setting up a manned segregated waste collection kiosk. The kiosk operates on all days of the week in 2 shifts, for people who cannot use the municipal waste collection services due to availability constraints.

**ACTIVITIES & IMPACT:** The dumpsite at the location of the kiosk was cleared and the wall painted. The kiosk was installed and inaugurated on 18th Dec 2019. Continuous operations in 2 shifts are being carried out by Saahas staff since then.

7 tonnes of wet waste, 2 tonnes of dry waste and 4 tonnes of mixed waste has been collected at the kiosk from 3832 waste generators.

### WASTE WORKER WELFARE & INCLUSION

**GRIT — Green Recycling, Inclusive & Transparent**

**LOCATION:** Chennai, Ghaziabad, Mysuru, NOIDA

**FUNDING PARTNER:** Coke Foundation

**MONTH OF STARTING:** January 2019

**OBJECTIVES:** Aims to bring about social inclusion of waste workers and transparency in material sourcing. Being implemented in 4 cities across the country and will result in establishment of a Material Recovery Facility in each of the 4 cities.

**ACTIVITIES & IMPACT:** Team members were hired in all the 4 cities and study of waste flow in each city was initiated. Waste worker colonies in the cities were mapped and a survey was conducted to get details of the waste workers and their activities.
Initiatives continuing from 2017-18
### Alag Karo, Har din teen bin

**LOCATION:** Gurgaon  
**FUNDING PARTNER:** GIZ, Coca-Cola India Pvt Ltd, Tetra Pak India  
**MONTH OF STARTING:** January 2017  
**OBJECTIVES:** Source segregation awareness and implementation program in residential societies, schools and commercial establishments in Gurugram. In the year 2018-19, the program expanded to more apartments and institutions of Gurugram.

**ACTIVITIES & IMPACT:** During the year 2018-19, the target of onboarding of 40 RWAs was met. Of the 40, 7 RWAs achieved 95% segregation levels and were issued Green Certificates. A multi-stakeholder workshop was organized to disseminate the project learnings in Feb 2019.

**ENABLED SEGREGATION OF 180 TONNES OF WET WASTE AND 90 TONNES OF DRY WASTE PER MONTH FROM 24000 HOUSEHOLDS**

### bE-Responsible

**LOCATION:** Bengaluru  
**FUNDING PARTNER:** VMware  
**MONTH OF STARTING:** November 2016  
**OBJECTIVES:** An initiative for environmentally responsible collection and recycling of e-waste in Bengaluru. In the year 2018-19, 10 new wards in South Bengaluru were added and more public drop boxes were placed.

**ACTIVITIES & IMPACT:** 10 more public drop boxes were installed and the scheduled collection was extended to 10 more wards. New campaign ideas were tried out like E-waste Day and awareness using digital media. Ward level waste collection was piloted in Koramangala ward.

**E-WASTE COLLECTION WAS 30.45 TONNES, DOUBLE OF THE PREVIOUS FINANCIAL YEAR**

### Beyond the Broom

**LOCATION:** Ballari Dist  
**FUNDING PARTNER:** JSW  
**MONTH OF STARTING:** August 2015  
**OBJECTIVES:** Setting up Rural waste management system in 12 villages of Ballari dist. In the year 2018-19, the staff from Vikas NGO were transferred to Saahas as a result of which Saahas had the complete responsibility of waste management in all 12 villages.

**ACTIVITIES & IMPACT:** The total staff on ground increased to more than 100 and regular segregated waste collection was stabilized in all 12 villages. Source segregation levels in the new villages improved.

**450 TONNES OF DRY WASTE AND 6364 TONNES OF WET WASTE WERE COLLECTED IN THE YEAR FROM MORE THAN 20500 HOUSEHOLDS AND 1400 SHOPS.**

### Swachha Shala Swachha Jala - Puttenahalli lake project

**LOCATION:** Bengaluru  
**FUNDING PARTNER:** ThoughtWorks  
**MONTH OF STARTING:** January 2018  
**OBJECTIVES:** Reducing the dumping around Puttenahalli lake by establishing regular collection of dry waste in three localities around it. Bulk of the project activities were carried out in the year 2018-19 covering three localities, including a slum at the periphery of the lake.

**ACTIVITIES & IMPACT:** During the year, dry waste collection was extended to 1200 houses in the 3 colonies. Numerous awareness events were held to enlist the support of the residents and enforce source segregation. Street captains were identified for tracking collection.

**14 TONNES OF DRY WASTE WAS COLLECTED FROM 1200 HOUSEHOLDS AROUND THE LAKE.**
<table>
<thead>
<tr>
<th>Project Name</th>
<th>Location</th>
<th>Funding Partner</th>
<th>Month of Starting</th>
<th>Objectives</th>
<th>Activities &amp; Impact</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ashakirana - Namma Halli Orohalli</td>
<td>Orohalli, Hoskote Taluk</td>
<td>Juniper Networks</td>
<td>September 2017</td>
<td>To reduce mixed waste dumping and littering in 11 villages under Orohalli gram panchayat and to implement source segregation and regular door-to-door collection. In the year 2018-19, the collection and sorting process was stabilized and the source segregation percentage was improved.</td>
<td>During the year, collection schedules were optimized and sorting efficiencies improved to ensure better resource recovery. 21.3 Tonnes of dry waste was collected during the financial year from 1400 households</td>
</tr>
<tr>
<td>ITC Mission Sunehara Kal - Chikkajala</td>
<td>Chikkajala GP, Bengaluru Urban Dist.</td>
<td>ITC</td>
<td>January 2018</td>
<td>To implement sustainable waste management practices in Chikkajala with the active support of the gram panchayat and residents. In this year, 2 more wards were added to the initial 2 wards, thereby covering entire Chikkajala GP.</td>
<td>Home composting and lane composting were promoted successfully during the year. Awareness and dry waste collection were started in ward 3 &amp; 4, in addition to wards 1 &amp; 2. 40 Tonnes of wet waste and 11 Tonnes of dry waste was collected from 1990 households</td>
</tr>
<tr>
<td>Swachha Sundara Namma Bidar</td>
<td>Bidar</td>
<td>DHFI</td>
<td>January 2018</td>
<td>Waste management around the revived heritage site of Karez system - a UNESCO heritage site. Implement source segregation and regular door-to-door collection in the Naubad area around the Karez. Post March 2018, a regular collection system was set in place and efforts were made to increase the segregation percentage.</td>
<td>During the year, collection was expanded to 650 houses and 150 shops around the Karez wells. Both wet and dry waste were processed in a decentralized manner in a shed located in the same area. 82.6 Tonnes of wet waste and 51.6 Tonnes of dry waste were collected and processed from 650 houses and 150 shops</td>
</tr>
</tbody>
</table>
Behavioural change & sensitization programs

During the entire duration of the year, there was a lot of focus on carrying out awareness activities in addition to regular project activities. Some of the bigger campaigns were:

- Monthly Cleanliness drives for Standard Chartered volunteers in Lalbagh and Doresanipalya Forest
- World Environment Day programs at Google Office and Salarpuria Softzone.
- Volunteer engagement activities with Western Digital
Consultancy & Advocacy Activities

- **Karnataka Rural Sanitation & LWM Policy, Strategy and Bye-laws:** Saahas contributed to the drafting of the Sanitation & Liquid Waste Management Policy Strategy and Bye-laws for Liquid Waste Management (LWM) for the rural areas of Karnataka. This activity was carried out with the technical inputs from CDD society. It involved site visits to understand the existing LWM practices across rural Karnataka and detailed literature survey to capture the legal and policy framework. Inputs were taken from all the line Departments to ensure collaboration between the departments in planning and execution of LWM systems. The draft paper was presented to the Rural Drinking Water and Sanitation Department of Ministry of Rural Development and Panchayati Raj, Karnataka.

- **Training for grassroot NGOs working in Mysore District:** With the support of ITC, Saahas trained the staff of NGOs that are working with ITC across the Gram Panchayats in Mysore District of Karnataka. This is an attempt to expand the outreach of our rural programs to areas where Saahas does not have a direct on-ground presence.

### Publications

<table>
<thead>
<tr>
<th>Sl.No</th>
<th>Title of the Paper</th>
<th>Name of the journal</th>
<th>Date of publication/Issue</th>
<th>Conference for which paper was accepted</th>
<th>Author/s</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>Study of a Waste management project in rural India</td>
<td>“Energy Insight” of People, Energy &amp; Environment Development Association, Nepal (Kathmandu based NGO)</td>
<td>Dec 2018, 5th annual edition</td>
<td>None</td>
<td>Naveen YS</td>
</tr>
<tr>
<td>2</td>
<td>Study of a Waste management project in rural India</td>
<td>Published in conference journal</td>
<td>February 8, 2019</td>
<td>9th National Conference on ‘Industrial, Urban and E-Waste Management’ at Ahmedabad</td>
<td>Naveen YS</td>
</tr>
<tr>
<td>3</td>
<td>bE-Responsible: An initiative for e-waste management</td>
<td>Published in conference journal</td>
<td>February 8, 2019</td>
<td>9th National Conference on ‘Industrial, Urban and E-Waste Management’ at Ahmedabad</td>
<td>Rajalakshmi</td>
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</table>
## Papers presented

<table>
<thead>
<tr>
<th>Sl.No</th>
<th>Title of the Paper</th>
<th>Date</th>
<th>Conference where paper was presented (if applicable)</th>
<th>Author &amp; Presenter/s</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>Study of a Waste management project in rural India</td>
<td>February 14th, 2019</td>
<td>International Conference on 'Innovations in Municipal Solid Waste Management and Best Practices for Circular Economy and Sustainable Environment'</td>
<td>Naveen YS</td>
</tr>
<tr>
<td>2</td>
<td>bE-Responsible: An initiative for e-waste management</td>
<td>February 14th, 2019</td>
<td>International Conference on 'Innovations in Municipal Solid Waste Management and Best Practices for Circular Economy and Sustainable Environment'</td>
<td>Rajalakshmi</td>
</tr>
<tr>
<td>3</td>
<td>Study of a Waste management project in rural India</td>
<td>1st March 2019</td>
<td>World Sustainable Energy Days Young Energy Researchers Conference, Austria</td>
<td>Naveen YS</td>
</tr>
</tbody>
</table>
Awards

Sahaas bagged the first prize in the 3R Excellence Awards for Civil Society Organizations (CSOs) under the National Level Category, at the 8th Regional 3R Forum in Asia and Pacific. This award was given for exemplary work in the area of Waste Management through 3R (Reduce, Reuse and Recycle). The award was presented at the 8th Regional 3R Forum in Asia and Pacific held from 9 to 12 April 2018, in the cleanest city of India, Indore. The 3R Awards are organised jointly by MoHUA, Ministry of Environment, Japan, and the Nations Centre for Regional Development to commemorate exceptional work in waste management across the country. Saahas emerged as the winner for its inspiring work in Bangalore, Hubballi, Ballari, Chennai, and Gurugram.
Funding Partners in 2018-19

NGO Partners in 2018-19
## Balance Sheet & Financial Statement for 2018-19

### Balance Sheet

#### Balance sheet as on 31.03.2019, all figures in ₹

<table>
<thead>
<tr>
<th>LIABILITIES</th>
<th>INDIAN</th>
<th>FCRA</th>
<th>TOTAL</th>
<th>ASSETS</th>
<th>INDIAN</th>
<th>FCRA</th>
<th>TOTAL</th>
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<tbody>
<tr>
<td>General Fund as on 31.3.19</td>
<td>1,36,25,698</td>
<td>65,33,303</td>
<td>2,01,59,002</td>
<td>Fixed assets as on 31.3.19</td>
<td>9,00,947</td>
<td>19,71,312</td>
<td>28,72,259</td>
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<tr>
<td>Current Liabilities</td>
<td>51,59,258</td>
<td>7,14,944</td>
<td>58,74,202</td>
<td>Current assets</td>
<td>66,96,092</td>
<td>2,00,07,877</td>
<td>2,67,03,968</td>
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<td>Unutilised Grants</td>
<td>98,68,288</td>
<td>4,10,89,522</td>
<td>5,09,57,809</td>
<td>Cash and Bank Balances</td>
<td>2,10,56,205</td>
<td>2,63,58,580</td>
<td>4,74,14,786</td>
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<td>2,86,53,244</td>
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<td>7,69,91,013</td>
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<td>2,86,53,244</td>
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<td>7,69,91,013</td>
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</table>

### Financial Statement

#### Income and Expenditure Account for the year 31.03.2019, all figures in ₹

<table>
<thead>
<tr>
<th>EXPENDITURE</th>
<th>INDIAN</th>
<th>FCRA</th>
<th>TOTAL</th>
<th>INCOME</th>
<th>INDIAN</th>
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<tbody>
<tr>
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<td>4,01,72,645</td>
<td>Donations</td>
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<td>Administration Expenses</td>
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<td>Donations in Kind</td>
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<td>Depreciation</td>
<td>1,60,239</td>
<td>3,14,112</td>
<td>4,74,351</td>
<td>Grants</td>
<td>3,72,70,333</td>
<td>75,96,858</td>
<td>4,48,67,191</td>
</tr>
<tr>
<td>Surplus</td>
<td>63,97,474</td>
<td>63,97,474</td>
<td>127,95,000</td>
<td>Consultation Fee</td>
<td>1,92,800</td>
<td>1,92,800</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Other Income</td>
<td>6,66,740</td>
<td>6,66,740</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Bank Interest</td>
<td>3,41,614</td>
<td>9,37,435</td>
<td>12,79,049</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Excess of Expenditure</td>
<td>86,444</td>
<td>86,444</td>
<td></td>
</tr>
<tr>
<td></td>
<td>3,87,20,922</td>
<td>86,46,397</td>
<td>4,73,67,319</td>
<td></td>
<td>3,87,20,922</td>
<td>86,46,397</td>
<td>4,73,67,319</td>
</tr>
</tbody>
</table>
## Human Resources

### Salary wise Staff Distribution

<table>
<thead>
<tr>
<th>Slab of gross salary plus benefits (₹ Per month)</th>
<th>CTC</th>
<th>Male</th>
<th>Female</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Up to 10000</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>10000-25000</td>
<td>41</td>
<td>94</td>
<td>135</td>
<td></td>
</tr>
<tr>
<td>25000-50000</td>
<td>12</td>
<td>6</td>
<td>18</td>
<td></td>
</tr>
<tr>
<td>50000-100000</td>
<td>3</td>
<td>5</td>
<td>8</td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>56</strong></td>
<td><strong>105</strong></td>
<td><strong>161</strong></td>
<td></td>
</tr>
</tbody>
</table>

### Employees Gender Ratio

<table>
<thead>
<tr>
<th>Gender</th>
<th>Full time</th>
<th>Part Time</th>
<th>Paid Consultant</th>
</tr>
</thead>
<tbody>
<tr>
<td>Male</td>
<td>56</td>
<td>0</td>
<td>3</td>
</tr>
<tr>
<td>Female</td>
<td>105</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>161</strong></td>
<td><strong>0</strong></td>
<td><strong>3</strong></td>
</tr>
</tbody>
</table>
### Board Members

<table>
<thead>
<tr>
<th>Sl No</th>
<th>Name</th>
<th>Role</th>
<th>Nationality</th>
<th>Year of Joining</th>
<th>Occupation</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Ms. Wilma Rodrigues</td>
<td>Founder member</td>
<td>Indian</td>
<td>2001</td>
<td>CEO, Saahas Waste Management Pvt Ltd</td>
</tr>
<tr>
<td>2</td>
<td>Mr. Nagesh Manay</td>
<td>Member</td>
<td>Indian</td>
<td>2001</td>
<td>CEO, Opus CDM</td>
</tr>
<tr>
<td>3</td>
<td>Mr. Viswanath Gopalakrishnan</td>
<td>President</td>
<td>Indian</td>
<td>2013</td>
<td>Founder/Director, Organisations &amp; Alternatives Consulting</td>
</tr>
<tr>
<td>4</td>
<td>Mr. Subrahmanyam Ivatury</td>
<td>Member</td>
<td>Indian</td>
<td>2013</td>
<td>CEO and Co-Founder, Social Convergence</td>
</tr>
<tr>
<td>5</td>
<td>Mr. Ashish Patel</td>
<td>Treasurer</td>
<td>Indian</td>
<td>2016</td>
<td>Director, CMCA</td>
</tr>
<tr>
<td>6</td>
<td>Prof. P D Jose</td>
<td>Member</td>
<td>Indian</td>
<td>2016</td>
<td>Professor, IIM Bangalore</td>
</tr>
<tr>
<td>7</td>
<td>Ms. Divya Tiwari</td>
<td>Secretary &amp; CEO</td>
<td>Indian</td>
<td>2016</td>
<td>CEO, Saahas</td>
</tr>
</tbody>
</table>

- None of the Board Members have any blood relations with any other Board Member
- None of the Board Members and staff have made any International travel trips funded by Saahas during this period
- None of the Board Members receive any remuneration from Saahas other than the Secretary and CEO
- Last Board rotation happened in 2016 with 2 members moving out and 2 new members joining in. Ms. Divya Tiwari was inducted as an ex-officio member in the same year.
Contact Information

<table>
<thead>
<tr>
<th>DIVYA TIWARI</th>
<th>ARCHANA TRIPATHI</th>
<th>SONIA GARGA</th>
</tr>
</thead>
<tbody>
<tr>
<td>CHIEF EXECUTIVE OFFICER, SAAHAS</td>
<td>PROGRAM DIRECTOR, SAAHAS</td>
<td>PROGRAM DIRECTOR, SAAHAS</td>
</tr>
<tr>
<td>+91 7349744270 <a href="mailto:divya@saahas.org">divya@saahas.org</a></td>
<td>+91 7349744271 <a href="mailto:archana@saahas.org">archana@saahas.org</a></td>
<td>+91 9999272002 <a href="mailto:sonia.garga@saahas.org">sonia.garga@saahas.org</a></td>
</tr>
</tbody>
</table>

Company Information

Head Office:
Saahas
#21, First Floor, MCHS Colony,
5th C Cross, 16th Main
BTM Layout 2nd Stage,
Bangalore - 560076
Tel 080-41689889
www.saahas.org

Regional Office:
C-881, Ground Floor,
Sushant Lok 1 Sector 43,
Gurgaon, Haryana 122022
Tel 0124-4041713